

# Hexagon Purus - *a Hexagon Composites company*

## **Lightweight Hydrogen Storage – from Sea to above Summit**

Jørn Helge Dahl, Global Sales Director

Kjeller Science Meet-up, 9 March 2021

# Hexagon Composites ASA - Group Key Figures

**3,4 bn NOK**  
Revenues 2019

**~ 14,3 bn NOK**  
Market Cap HEX:OL

**1.000 +**  
Employees

# Hexagon Composites

## Global leader in clean fuel solutions

~ 500.000

TYPE 4  
HIGH-PRESSURE  
CYLINDERS

~ 60.000

TYPE 4  
VEHICLE FUEL  
SYSTEMS

~ 1.500

TYPE 4  
DISTRIBUTION  
SYSTEMS

~ 18mn

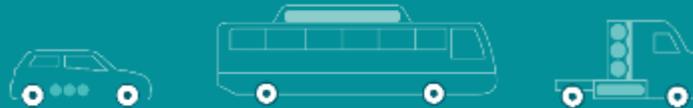
TYPE 4  
LPG  
CYLINDERS

# Hexagon Composites ASA - Market segments

## MARKET SEGMENTS

### Automotive

Fuel cylinders and systems for light-duty, medium-duty and heavy-duty vehicles; battery packs for MD/HD trucks



### Mobile Pipelines

Storage and transportation cylinders and modules for off-pipe- line applications



### Marine & Rail

Fuel and storage cylinders for marine and rail



### Ground storage

Cylinders for ground storage



### Aerospace

Cylinders for spacecrafts, satellites, airplanes, drones



### Household and leisure

LPG cylinders for leisure activities, household and industrial applications



## FUEL & ENERGY SOURCES

Hydrogen | Biogas/ RNG | Compressed natural gas (CNG) | Electric power

Hydrogen | Biogas/ RNG | Compressed natural gas (CNG)

Hydrogen | Biogas/ RNG | Compressed natural gas (CNG)

Hydrogen

LPG (Propane and Butane)

# Hexagon Composites ASA

## Strong roots – Expanding out of Norway

**1963**

Lincoln Composites  
(US)  
Type 3 and 4 cylinders

**1992**

Raufoss Fuel Systems  
(NO)  
Type 4 CNG cylinders

**1998**

Ragasco  
(NO)  
LPG cylinders

**2000**

Ragasco  
(NO)  
LPG cylinders

**2001**

xperion Energy & Environment  
(GE)  
Type 4 CNG & H2 cylinders

**2018**

Digital Wave (US)  
Testing and requalification  
technology

**2019**

Agility Fuel Solutions (US)  
Fuel systems and Type 4 CNG & H2  
cylinders

**2016**

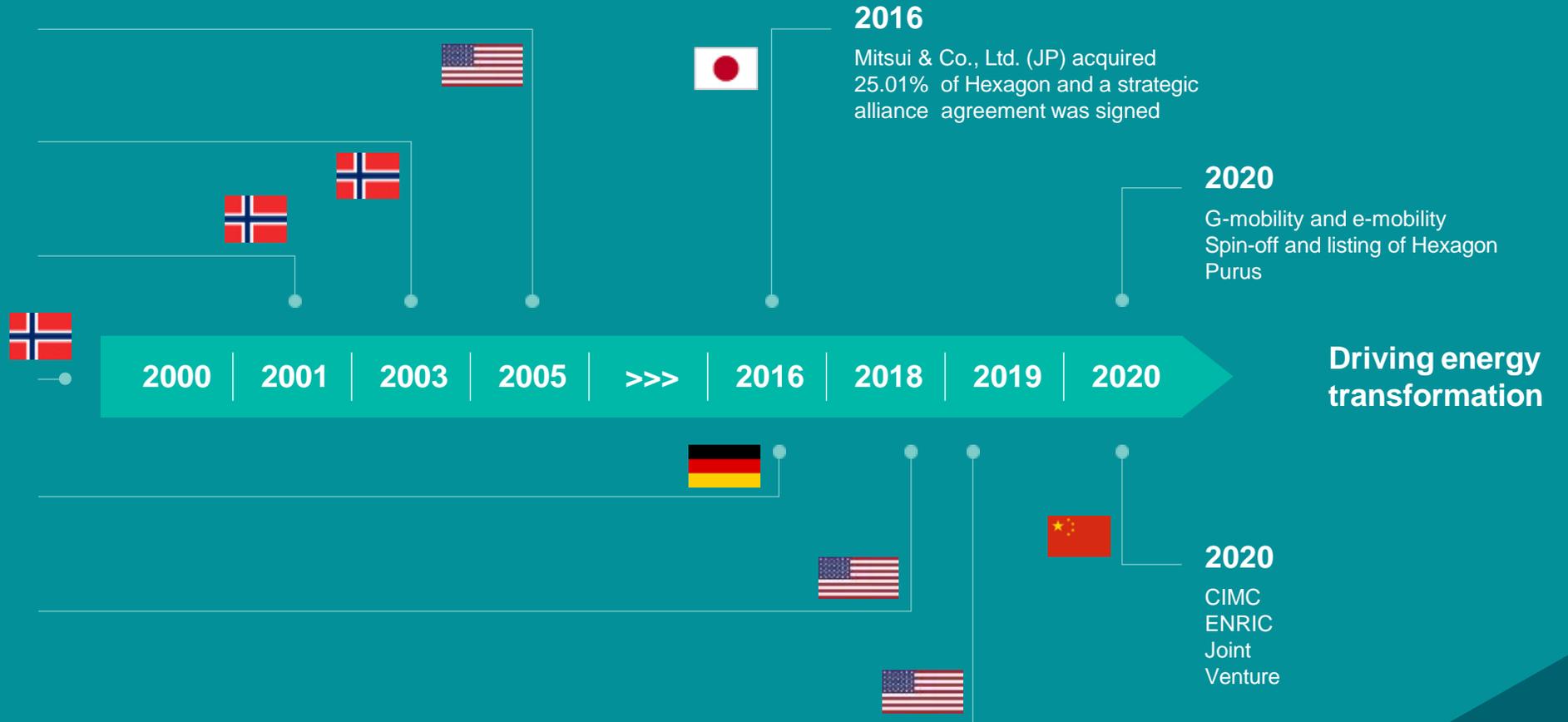
Mitsui & Co., Ltd. (JP) acquired  
25.01% of Hexagon and a strategic  
alliance agreement was signed

**2020**

G-mobility and e-mobility  
Spin-off and listing of Hexagon  
Purus

**2020**

CIMC  
ENRIC  
Joint  
Venture



Driving energy  
transformation

# Hexagon Purus

Company introduction

# Driving the hydrogen transition



**Zero  
emission**

**Hexagon Purus is a global leader in key technologies needed for zero emission mobility**

# Successful listing on Euronext Growth Oslo



Purus listed on Euronext Growth Oslo on 14 December 2020



Raised gross proceeds of NOK 750m following strong interest from Scandinavian and international institutional investor



Allows Purus to pursue an individual growth and investment agenda, and reinforce and develop its leading position in the e-mobility space



Hexagon Composites remains a majority owner and strong industrial partner, holding c. 75% of the shares in Hexagon Purus



# Global organisation with engineering, manufacturing and R&D capabilities in Europe and North America



Engineering center    Production/assembly site    Sales office/representative    Headquarters



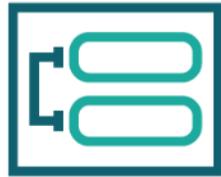
<sup>1</sup> Term sheet agreement signed for a strategic cooperation with CIMC ENRIC, a leading Chinese manufacturer of energy equipment

# Hexagon Purus' product areas

## Hydrogen solutions



High pressure vessels



Fuel storage systems



Distribution systems

## Battery solutions



Electric vehicle systems

# Hexagon Purus is a leading provider of type 4 cylinders – the optimal and preferred cylinder for hydrogen applications



**NON-CORROSIVE:**  
Polymer liner is corrosion free



**GOOD FATIGUE STRENGTH:**  
High-strength carbon fibre construction reduces impact damage and fatigue



**LEAK-FREE:**  
Precision-machined valve interface to ensure leak free operations



**LIGHTWEIGHT:**  
Reduces vehicles mass and enhances handling and driveability

		<b>Hexagon Purus' offering</b>
<b>Cylinder technologies</b>	<p>TYPE-3 All carbon full wrap metallic liner</p>	<p>TYPE-4 Fiberglass/carbon full wrap, plastic liner</p>
<b>Description</b>	Fiber composite cylinder with aluminum lining	Fiber composite cylinder with plastic lining
<b>Total cost of ownership</b>		<p>Lower</p>
<b>Storage density</b>		<p>Higher</p>
<b>Mobility applications</b>		

**Type 4 cylinders provide a superior combination of weight, safety, efficiency and durability for hydrogen applications**



# Hexagon Purus' hydrogen cylinder system serves a wide range of mobility & storage applications



## EXAMPLE APPLICATIONS FOR PURUS' HYDROGEN CYLINDER SYSTEMS



Heavy-duty vehicles



Transit bus



Distribution modules



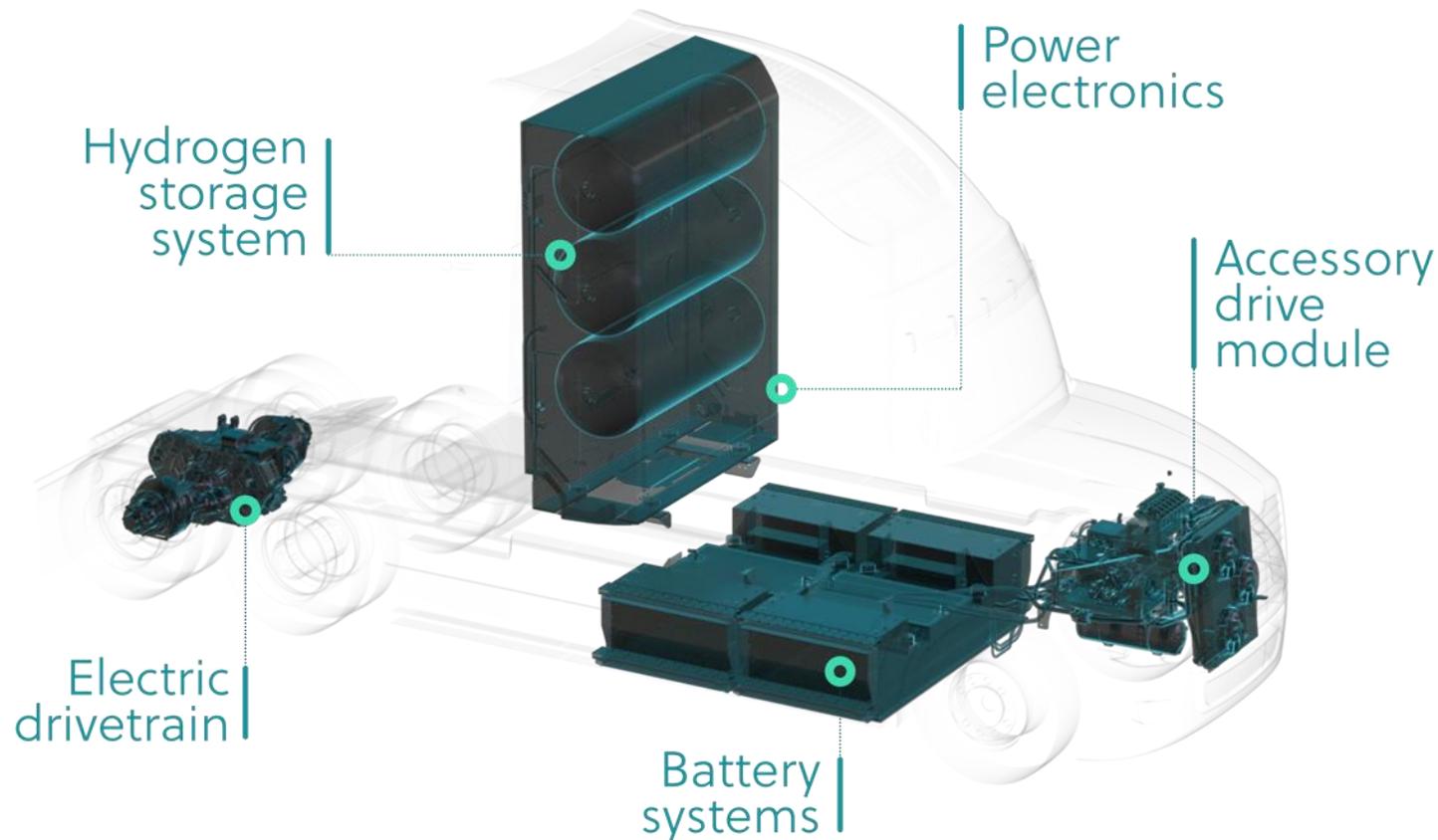
Rail



Marine

# Hexagon Purus is a world leading provider of solutions for electric drivetrain integration

Examples of parts Hexagon Purus integrates in fuel cell electric heavy-duty trucks



Hexagon Purus offers hydrogen fuel systems, battery systems and integrated electric drivetrain integration for zero emission medium and heavy-duty vehicles, both battery electric and hydrogen electric

Our battery system and drivetrain offerings have demonstrated superior performance and garnered exceptional feedback from OEMs and end-users

# Strong customer relationships across a variety of end-use applications




**TOYOTA**

Toyota fuel cell electric heavy-duty truck  
(Photo: Toyota)




**NEW FLYER OF AMERICA**

xcelcior CHARGE H2

350 bar cylinders for the Xcelsior transit bus – operating in California, US




**DAIMLER**

700 bar cylinders to Mercedes GLC-FCCELL  
(Photo: Daimler AG)




**Linde**

300 bar and 500 bar gas distribution modules for Linde  
(Photo: Linde AG)




**ZERO**

1st hydrogen vessel in the US; 70 ft hybrid hydrogen fuel cell electric catamaran  
(Photo: Golden Gate Zero Emission Marine)




**ALSTOM**

World's 1st hydrogen-powered regional train Coradia iLint from Alstom, Germany  
(Photo: Alstom)




**HTEC**  
Hydrogen Technology & Energy Corporation

950 bar cylinders for Western Canada's first retail hydrogen refuelling station  
(Photo: HTEC Hydrogen Technology & Energy Corporation)




**DAIMLER**

Battery packs for Daimler's two new battery electric truck models eCascadia and eM2, and additional system components for the eM2

## Adjacent markets



Construction & mining



Agriculture



Drones



Aviation



Other applications

# Several recent contract announcements



Selected by Hino Trucks as development partner to provide battery packs and drivetrain integration on multiple Hino platforms



Selected to supply high-pressure hydrogen tanks for New Flyers Xcelsior CHARGE H2™ hydrogen fuel cell electric transit buses

**STADLER**



Awarded contract for supply hydrogen cylinder systems for first hydrogen powered commuter train in the US

*Talgo*



Selected to deliver high pressure hydrogen cylinders for the first zero-emission hydrogen train in Spain

**Everfuel**



Multi-year frame agreement with worth €14m to deliver multiple units of hydrogen distribution systems through to 2025

Leading global industrial gas company



Substantial order from leading global gas company to provide type 4 hydrogen cylinders for transportation of hydrogen to industrial customers

# Purus launching a JV in the world's largest hydrogen market



**CIMC ENRIC**

- Signing of JV agreement in March 2021
- CIMC ENRIC is a leading Chinese manufacturer of clean energy equipment headquartered in Shenzhen, China, and listed in Hong Kong

**1,000,000**  
FCEVs by 2035

**50%**  
of new car sales  
to be zero  
emission<sup>1</sup>  
by 2035

**5,000**  
hydrogen  
refueling stations  
by 2035

# Strong momentum continuing to build – entering Northeast Asian market for hydrogen-powered passenger cars...

- ✓ Hexagon Purus nominated for serial supply of cylinders for a zero emission FCEV SUV
- ✓ First prototypes delivered by the end of 2020
- ✓ 2-year contract
- ✓ Estimated sales value of €25m

***“Hydrogen is a key focus of Hexagon Purus. We are pleased to become an approved supplier to a major OEM in this large market, and to bring our leading type 4 cylinder technology to a new innovative collaboration.”***

***- Michael Kleschinski, EVP Hexagon Purus***

# Maritime – the hydrogen sea adventure has started

## Hexagon Purus taking a stronger position

Several key announcements made the past year

Demonstration projects (Pilot E) ongoing in Norway and Hexagon Purus is involved

Strong drive and regulations for reducing emission in the maritime sector

# Above the Summits



## Hexagon Purus in aerospace

- Propellant and Pressurant Tanks used in Spacecraft, Launch Vehicles, and Satellites
- Experience with Man-Rated and Unmanned Applications
- Type 3 & Type 4 options
- Track record over 9 years with a portfolio of 8 different customer specific high-pressure tanks developed

# Above the Summits



## Hexagon Purus in aviation

- Enabling our vision of Clean Air Everywhere by offering COPV's for Aviation
- Focus on Commuter, Regional and Short-Range Aircraft where CHG can be relevant
- Existing 350 bar and 700 bar Options or Custom Solutions Available

*Source: Roland Berger input on electrification of the aircraft industry*



# Compressed hydrogen distribution

# Hydrogen Distribution

- X-STORE is our brand and it is owned by Hexagon Purus. Systems and cylinders made inhouse
- There are more than 400 X-STOREs in the field.
- We pioneered with the first Type 4 cylinders for hydrogen in 2014.
- Vertical cylinder mounting for highest packing density → highest payloads
- Newly approved standard EN17339 unleash further potential increasing the payload



# Cost Reduction potential → lower opex

## Reduced opex by higher payload on Compressed Hydrogen Distribution



Container size:	10ft	20ft	30ft	40ft	45ft
<b>EN17339</b>	Storage capacity				
<b>Pressure</b>	kg H2				
<b>318 Bar</b>	187	421	655	889	1005
<b>381 Bar</b>	217	487	758	1029	1164

- The new European standard EN 17339 for composite cylinders for hydrogen distribution is approved and will be part of the ADR by Jan 2023
- Can possibly be used already from 2021
- It adapts the safety factor to the automotive standards
- Cylinders become lighter

# Hydrogen type 4 tank information\*

Hexagon Purus



	Nominal working pressure (15°C)	Outside diameter	Overall length	Tank weight	Water volume	Hydrogen capacity	Weight ratio (hydrogen weight/tank weight)	Suitable for neck mount	Approval
	MPa	mm	mm	kg	L	kg	%		
A	25	503	2342	94	350	6.3	6.7	✓	TPED
B	25	654	2413	147	581	10.4	7.1	✓	ABS/US DOT
C	25	653	4419	267	1170	21.0	7.9	✓	ABS/US DOT
D	25	653	5689	342	1544	27.8	8.1	✓	ABS/US DOT
E	30	509	2342	112	350	7.4	6.6	✓	TPED
F	31.8	503	2342	94	350	7.8	8.3	✓	TPED/ADR**
G	35	430	3190	101	312	7.5	7.4	✓	EC79/HGV2
H	35	430	2110	67	193	4.7	7.0	✓	EC79/HGV2
I	35	509	2342	112	350	8.4	7.5	✓	EC79
J	38.1	509	2342	112	350	9.0	8.0	✓	TPED/ADR**
K	50	531	2424	180	347	11.0	6.1		TPED
L	70	332	921	33	36	1.4	4.2	✓	EC79
M	70	440	1050	59	76	3.1	5.3	✓	R-134/HGV2
N	70	530	2154	188	244	9.8	5.2	✓	EC79/HGV2
O	70	705	2078	272	457	18.4	6.8	✓	R-134/HGV2 planned
P	95	515	2783	365	254	12.4	3.4	✓	PED/US DOT

\* This list summarizes frequently built units, other sizes may also be available.

\*\* Starting March 2021



Clean air everywhere